

Summer Conference #2
The Unstoppable Summer
Tuesday July 21st, 3pm-7pm PST

2:50 p.m. Virtual Room Opens

Session 1

3:00 p.m. Opening Comments

Angie Macdougall, NSM

Jon Vroman Keynote Message

Team Push Week

4:35 p.m. Break (15 mins)

Session 2

4:35 p.m. Dream Crafting Workshop

Shayla Wey, DVC

Choose Your Skill (20 minutes/skill)

Abundance of Leads

Florence Bhebhe, DM

Work Smarter not Harder

Alana Madrid, BM

Selling Bigger Sets

Kourtney Wilson, BM

Increasing your Closing %

Maddie Murray, SBM

Creating Client Connection

Shayla Herman, BM

Securing Your Appts

Hannah Patrick, BM

Selling More Cookware

Rob Chung, DM

The Branch Opportunity

Daniel Clegg, SBM

7:00 p.m. Adjourn



Summer Conference #2

The Unstoppable Summer

Wednesday July 22nd 9-1pm PST

8:50 a.m. Virtual Room Opens

Session 1

9:00 a.m. Opening Comments Angie Macdougall, NSM

Push Week Awards

The Push Week Panel

Wealth Building Rachel Richards

10:30 a.m. Break (15 mins)

Session 2

MC: Shayla Wey, DVC

10:45 a.m. Breakouts

Reps Under \$15k Career CPO:

Closing to Cutco Owners - Josh Mueller, CSP

Reps Over \$15k+ Career CPO:

Service Call Training - Devin Haag, CSP

Branch Manager Breakout

My District Management Opportunity

Bianka Brajic, DM

Showcasing your Experience on LinkedIn

Sherri Dickie, NRM

Session 3

11:50 a.m. Breakouts

1) Divisional Leadership Academy

PMD

CRD

MLD

2) Sales Reps

Booking Appointments - Alexis Reid, DM

Mastering Referrals - Shane Issler, DM

Your Unstoppable Opportunity

Angie Macdougall, NRM

1:00 p.m. Adjourn

(Push Week Winners will stay on zoom for an additional 30 minutes to select prizes)