

## Summer Conference #2 The Unstoppable Summer

Tuesday July 21st, 4pm-8pm MST

3:50 p.m. Virtual Room Opens

## Session 1

4:00 p.m. Opening Comments

Angie Macdougall, NSM

Jon Vroman Keynote Message

**Team Push Week** 

**5:35 p.m. Break** (15 mins)

## Session 2

5:50 p.m. Dream Crafting Workshop

Shayla Wey, DVC

Choose Your Skill (20 minutes/skill)
Abundance of Leads
Work Smarter not Harder
Selling Bigger Sets
Increasing your Closing %
Creating Client Connection
Securing Your Appts
Selling More Cookware

Florence Bhebhe, DM
Alana Madrid, BM
Kourtney Wilson, BM
Maddie Murray, SBM
Shayla Herman, BM
Hannah Patrick, BM
Rob Chung, DM

The Branch Opportunity

Daniel Clegg, SBM

8:00 p.m. Adjourn



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## **Summer Conference #2 The Unstoppable Summer**

Wednesday July 22nd 10-2pm MST

9:50 a.m. Virtual Room Opens

Session 1

10:00 a.m. Opening Comments

Angie Macdougall, NSM

**Push Week Awards** 

The Push Week Panel

**Wealth Building** 

Rachel Richards

**11:30 a.m. Break** (15 mins)

Session 2

MC: Shayla Wey, DVC 11:45 a.m. Breakouts

Reps Under \$15k Career CPO:

Closing to Cutco Owners - Josh Mueller, CSP

**Reps Over \$15k+ Career CPO:** 

Service Call Training - Devin Haag, CSP

**Branch Manager Breakout** 

**My District Management Opportunity** 

Bianka Brajic, DM

Showcasing your Experience on LinkedIn

Sherri Dickie, NRM

Session 3

12:50 p.m. Breakouts

1) Divisional Leadership Academy

**PMD** 

**CRD** 

MLD

2) Sales Reps

Booking Appointments - Alexis Reid, DM Mastering Referrals - Shane Issler, DM

**Your Unstoppable Opportunity** 

Angie Macdougall, NRM

2:00 p.m. Adjourn

(Push Week Winners will stay on zoom for an additional 30 minutes to select prizes)

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