

# **Key staff meeting plan**

**Week one** (April 25<sup>th</sup> – May 1<sup>st</sup>)

**TOPIC**

**INCREASING YOUR AVERAGE ORDER SIZE/SELLING SETS**

**\*\*PROMOTE MANAGEMENT & FSM OPPORTUNITY**

**Week two** (May 2<sup>nd</sup>-8<sup>th</sup>)

**TOPIC**

**ADVANCED RECOMMENDATIONS**

**\*\*PROMOTE MANAGEMENT & FSM OPPORTUNITY**

**Week three** (May 9<sup>th</sup>- 15<sup>th</sup>)

**TOPIC**

**SERVICE CALLS**

**\*\*PROMOTE MANAGEMENT & FSM OPPORTUNITY**

**Week four** (May 16<sup>th</sup>- May 22<sup>nd</sup>)

**TOPIC**

**TIME MANAGEMENT**

**\*\*PROMOTE MANAGEMENT & FSM OPPORTUNITY**

**Week five** (May 23<sup>rd</sup> – 29<sup>th</sup>)

**TOPIC**

**PHONE MASTERY**

**\*\*PROMOTE MANAGEMENT & FSM OPPORTUNITY**

**Week six** ( May 30<sup>th</sup> – June 5<sup>th</sup>)

**TOPIC**

**SELLING ULTIMATE AND SIGNATURES**

**\*\*PROMOTE MANAGEMENT & FSM OPPORTUNITY**

**Week seven** (June 6<sup>th</sup>-12<sup>th</sup>)

**TOPIC**

**SC1 RECAP, SC2 and ALLIANCE PROMOTION**

**\*\*PROMOTE MANAGEMENT & FSM OPPORTUNITY**

**Week eight** (June 13<sup>th</sup> – 19<sup>th</sup>)

TOPIC

**DREAMS LIST EXERCISE**

**\*\*PROMOTE MANAGEMENT & FSM OPPORTUNITY**

**Week nine** (June 20<sup>th</sup> – 26<sup>th</sup>)

TOPIC

**MOVIE: THE SECRET OR THE ABUNDANCE FACTOR**

**\*\*PROMOTE MANAGEMENT & FSM OPPORTUNITY**

**Week ten** (June 27<sup>th</sup>- July 3<sup>rd</sup>)

TOPIC

**DREAM BOARDS**

**\*\*PROMOTE MANAGEMENT & FSM OPPORTUNITY**

**Week eleven** (July 4<sup>th</sup>-10<sup>th</sup>)

TOPIC

**HAL ELROD SC2 PUSH TIPS**

**Week twelve** (July 11<sup>th</sup>-17<sup>th</sup>)

TOPIC

**SC2 – NO KEYSTAFF – ALLIANCE MEETINGS**

**Week thirteen** (July 18<sup>th</sup>-24<sup>th</sup>)

TOPIC

**SC2 – NO KEYSTAFF – ALLIANCE MEETINGS**

**\*\*PROMOTE MANAGEMENT & FSM OPPORTUNITY**

**Week fourteen** (July 25<sup>th</sup>-July 31<sup>st</sup>)

TOPIC

**SC2 RECAP/HOW TO FINISH THE SUMMER STRONG**

**\*\*PROMOTE MANAGEMENT & FSM OPPORTUNITY**

**Week fifteen** (August 1<sup>st</sup> -7<sup>th</sup>)

**TOPIC**

**MONEY MANAGEMENT**

**\*\*PROMOTE MANAGEMENT & FSM OPPORTUNITY**

**Week sisteen** (August 8<sup>th</sup>-14<sup>th</sup>)

**TOPIC**

**TIME MANAGEMENT / SELLING AROUND SCHOOL**

**\*\*PROMOTE MANAGEMENT & FSM OPPORTUNITY**

**Week seventeen** (August 15<sup>th</sup>-21<sup>st</sup>)

**TOPIC**

**PUSH WEEK EXCELLENCE**

**\*\*PROMOTE MANAGEMENT & FSM OPPORTUNITY**